Rick Sherburne

President, HRS Commercial Advisory & Brokerage





Rick Sherburne
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Education

Bachelor of Science International Relations University of California, Los Angeles

Professional Affiliations

- UCLA Alumni Association
- YMCA Community Services Board (former)
- Orangewood Children's Foundation Board
- Original Trustee, The Samueli Academy

After over 35 years of commercial real estate advisory and brokerage with CBRE and Cushman & Wakefield, Rick has officially launched his own company.

Mr. Sherburne's career began originally in 1985 when he joined CB Richard Ellis. His expertise includes occupancy strategies for owners and users of commercial real estate to include land purchase, dispositions, build-to-suits, consolidations, and various financial structured leases and sale transactions. Rick brings a wide range of transaction experience throughout the entire North America markets.

Mr. Sherburne has created tremendous loyalty with his clients through establishing a process of accountability and managing expectations. His commitment to thoroughly understanding the client's objectives has enabled Mr. Sherburne to deliver exceptional client outcomes. Since 1985, Mr. Sherburne has negotiated over 1,300 transactions with an aggregate value of \$2.4 Billion. Mr. Sherburne has been a Top 10 Office Producer in Orange County during each of the past 35 years.

Mr. Sherburne and his wife Julie live in Newport Beach, California where they have raised their five boys; Greg, Kyle, Wesley, Matthew and Johnny. Mr. Sherburne and his family belong to ViewPoint Church in Costa Mesa, California.

Clients Represented

Client	Address	Туре	Size (SF)
Confidential Manufacturer	Mexicali, MX	Build-to-Suit	300,000
Kaiser Aluminum	Nashville,TN	Lease & Economic Incentives	28,000
Isuzu/Promax	Luzerne, PA & Cincinnati, OH	US Parts Distribution Plants	900,000
Global Account	Multiple Locations	Portfolio Strategy	80 locations
Confidential Medical Device Company	Santa Clara, CA	Lease	165,000
Confidential PEO	Multiple Locations	HQTR Planning	150,000+